



## Update on 10/2017 Consideration: OPTe Executed the \$1M Seed Phase & Established US Series A Traction (founder-funded)

1 message

Michael from OPTe <michael.love@opte.io>

Thu, Oct 16, 2025

To: [REDACTED] vc

Cc: [REDACTED] vc" <[REDACTED] vc>, "[REDACTED] vc" <[REDACTED] vc>

Dear [REDACTED]

We're circling back to the introductory conversations we had on 10/2017 (which you coordinated, thank you) with clarity and respect. We appreciated the thoughtful feedback from **your team** at the time, particularly regarding the initial **\$1M capital commitment** we were seeking.

The core reason for this update is simple: **I executed the master plan and achieved Series A traction without ever raising that capital.**

As we were previously introduced by [REDACTED], we thought it prudent to offer [REDACTED] first call - first look.

OPTe is now a **multinational Delaware C Corporation**, significantly de-risked and leveraging high-level US introductions and legal structure. We are not seeking market **validation**—that has been decisively completed. This conversation is about **acceleration**. We have the engine; we are looking for the right **strategic partner** to supply the high-octane **fuel** that will propel us to a dominant market position.

### Why This Second Look is Compulsory

This is an inevitable outcome, and the years since our last discussion have resulted in two powerful, new competitive moats:

- 1. Causal Validation of Strategic Foresight:** The market analysis, SWOT, and competitive theses (especially regarding [REDACTED] we discussed are now entirely **proven and validated**. We were the **causal agent in incumbent market validation**, achieving this strategic leverage and execution with **zero capital outlay** from external investors.
- 2. Irrefutable Sustainability Advantage:** We have established the [only viable, refutable solution for sustainability in our sector](#)—a move that is already driving [customer migration](#) away from competitors. I also built the foundational, patent-focused IP and assembled a **world-class team with zero cash capital spend**, demonstrating unparalleled resourcefulness.

We are finalizing our pre-Series A and want to offer your firm the courtesy of a full briefing on our path to **\$1.6 Billion Enterprise Value**.

**Please review the deck ([Invitation to a Proven Position\\_OPTe Inc](#)) before our discussion.** This is not a typical startup pitch; it is a **fully underwritten due diligence package**.

We are actively seeking a strategic partner with the **conviction and speed** required to execute on this proven reality.

If this mandate aligns with [REDACTED] strategy, please skip the initial correspondence and [book a meeting directly](#). We ask that you **bring your decision-makers** to this high-level briefing.

Thank you kindly for your consideration.

Kind Regards,

**MICHAEL LOVE**  
FOUNDER CEO

**OPTe**



# OPTe: Securing Technical Diligence Slot & Accelerated Investment Protocol

3 messages

Michael from OPTe <michael.love@opte.io>

Mon, Oct 20, 2025

To: [REDACTED]

Cc: [REDACTED]

[REDACTED]

Following the submission of the full OPTe Investment Thesis and Diligence Package on Thursday, we are now setting the final protocol for engagement.

The thesis clearly established that securing this market advantage requires **Conviction and Speed**. To align with this imperative, we must now determine if we will proceed with your team or advance with other introductions that are prepared to move at our pace.

To secure the slot for the first technical deep-dive and finalize the investment structure, we require confirmation of your intent and availability for a **term-sheet-ready discussion** within the next 24 hours (i.e., Tuesday).

Our protocol dictates that the framework for the **Accelerated Investment** must be formally agreed upon and secured before we commence the technical review. We will not expose our senior technical resources or sensitive IP until this legal commitment is in place.

If the Term Sheet is secured, we will immediately initiate the **14-day diligence window** and execute the 30-day exclusivity lock-up.

During this structured 14-day period, we will dedicate our resources to delivering:

- The full **AI Architectural IP Moat Briefing** (delivered by our PhD Architect, [REDACTED] and Principal Engineer, [REDACTED]).
- The proprietary data solution for the **Five-Customer Challenge**.

We require confirmation of your intent to proceed with a term-sheet-ready call today, Monday, to prioritize our limited technical bandwidth for your partnership.

Kind Regards,

**MICHAEL LOVE**  
FOUNDER CEO



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[REDACTED]



# Notification: Completion of the Strategic War Chest Round

1 message

Michael from OPTe <michael.love@opte.io>

Fri, Oct 31, 2025

To: [Redacted]

Cc: [Redacted], Donald Guiney

Dear [Redacted]

Following up regarding the initial financing strategy for OPTe.

I am writing to formally notify you that, due to significant, time-sensitive competitive market events, we have evolved the financing strategy into a **\$25 Million War Chest Round** aimed at immediate **Category Capture** and a non-linear path to \$1 Billion ARR.

This round is now actively being closed with U.S. Tier 1 institutions and is scheduled for a definitive lead term sheet next week.

If [Redacted] wishes to re-engage with OPTe based on the new, significantly escalated thesis and valuation, please submit a formal Expression of Interest **immediately**. We can then explore a limited allocation through one of the lead institutional partners.

Please understand that the prior financing framework is now closed. We appreciate your previous interest in our growth.

Kind Regards,

**MICHAEL LOVE**  
FOUNDER CEO



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[Redacted]