



[REDACTED] Referred] OPTe: \$25M War Chest Ready - First Look Diligence Package

3 messages

Michael from OPTe <michael.love@opte.io>

Fri, Oct 31, 2025 [REDACTED]

To: "[REDACTED]"

Dear Mr. [REDACTED]

I hope this message finds you well. I'm writing to you directly and privately as a close friend of [REDACTED]

I was recently speaking with [REDACTED] about his family and friends investment, and the conversation naturally circled back to 2017. He reminded me that he had forwarded you my original Investor Memorandum via [REDACTED]

I deeply appreciated you looking at it then. While I may not have understood the distinction between Angel investing and your role at [REDACTED] LP at the time, I certainly do now.

The Thesis is Now Validated & Exceeded

I wanted to give you this update: We successfully completed the seed phase *without* taking millions in capital. Every element of that 2017 thesis has since been **validated, proven, and de-risked**. This structural advantage is now focused on disrupting and evolving the **multi-billion dollar WordPress ecosystem**. We are now in a commanding position with a uniquely defensible architecture (**Agentic Swarm OS**, Multi-site, Web3 moat).

We are now executing an **Accelerated Protocol** to close a **\$25M War Chest** to secure market irreversibility.

First Look Consideration

The urgency of this opportunity is exceptional. We recently revisited the opportunity with a major VC (Singapore) who **passed in 2017**, and their internal diligence structure is currently failing the **velocity test** required for a quick move at this scale.

Before we launch this highly confidential round to our full legal network (scheduled for **Tuesday morning**), I am extending **you a first look** at our **Full War Chest Diligence Package**. This package includes the foundational **Investor Deck**, the **Executive Summary**, and the **Capital Efficiency Brief (Use of Funds)**, and is organized for rapid, in-depth structural diligence.

We are ready to immediately commence **structural diligence** for an accelerated close. Given your unique position and network, we would value your perspective and partnership.

The Ask: Can you or one of your General Partners/investment colleagues move with us, or would you be willing to refer us to the right partner who can match this velocity?

Thank you for your time. I hope we can connect quickly.

Kind Regards,

MICHAEL LOVE
FOUNDER CEO



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[REDACTED] Referred] OPTe: \$25M War Chest Ready - First Look Diligence Package

Michael from OPTe <michael.love@opte.io>

Sat, Nov 1, 2025 [REDACTED]

To: "[REDACTED]"

Cc: Donald Guiney <[REDACTED]>

[REDACTED]

I wanted to reach out directly with a critical update.

I extended you the courtesy of a strategic head start, but due to irresistible market alignment and velocity, we accelerated the **\$25M War Chest** auction and deployed the deck to four other key partners **yesterday**.

As you'll see from the deck, the deal is pristine: 10 years of bypassed institutional capital means this is the cleanest, final equity step between our current position and the **\$12B+ liquidity event**. The condition is audit-ready from day one.

You passed in 2017 on the early entry—I'm extending this personal courtesy to ensure you don't miss the exit.

We entered the competitive diligence window today. If you wish to engage, please confirm your intent to review and staff this **before the end of the day**. This is the final window before the process moves into a fully competitive, closed auction.

Kind Regards,

MICHAEL LOVE

FOUNDER CEO

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\$25M War Chest: \$1B ARR Thesis on Agentic WordPress Hyperscale (Final Capital Step)

1 message

Michael from OPTe <michael.love@opte.io>

Fri, Oct 31, 2025

To: [REDACTED]
Cc: Donald Guiney [REDACTED] >

Hi [REDACTED]

I'm reaching out directly because our thesis on the **\$10 Trillion AI Revolution** and the necessity of an **"Agent Swarm"** architecture are perfectly aligned with your published work. We have an **established, highly-defensible path** to dominate the **\$2.6 Trillion WordPress Ecosystem**.

The **\$25M "War Chest"** at a **\$100M Post-Money Valuation (PMV)** is moving on an **accelerated closing timeline**. This round is designed as the **final private capital infusion** required to secure global dominance and drive directly toward a **\$12B+ liquidity event (IPO/M&A)**.

Our Unassailable Market Position

Our unique market position is built on two mutually reinforcing pillars:

- 1. Ecosystem Moat (Massive Distribution):** We leverage the **43%+ of the web powered by WordPress**, giving us immediate access to millions of sites. Crucially, we are architected to capture the high-value **Multisite/Agency segment**, turning one sale into hundreds of immediate deployments and creating an exponential growth flywheel that is impossible for competitors to replicate.
- 2. Technological Moat (Agentic Swarm IOF):** We own the proprietary **Agentic Swarm** technology—the first Intelligence Operations Framework (IOF) that delivers the critical AI execution layer required for this scale. This is our industrial, military-grade OS, allowing us to assimilate the WP ecosystem into a cohesive Web3 platform.

We are already validating this strategy with **Series B/C-level metrics** (ARR pipeline exceeding **\$120M**), confirming the market is ready for this capture.

This is a **fundamentally pristine and irrefutable deal**, achieved without any traditional funding history. The **War Chest Diligence Package** (linked below) and the **attached Financial Summary** reflect this clean position, being fully audit-ready and designed for immediate, **accelerated protocol** review.

We are scheduling **exclusive 60-minute partner meetings early next week (Monday–Wednesday)** to secure a term sheet from a single, dedicated lead. Please confirm your team is prioritizing this execution review for the War Chest—the **only** capital step between now and the \$12B+ outcome.

Kind Regards,

MICHAEL LOVE
FOUNDER CEO

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FINAL WINDOW: Executive Control Briefing & War Chest Capital Protocol

1 message

Michael from OPTe <michael.love@opte.io>

Wed, Nov 5, 2025

To: [REDACTED]

Cc: Donald Guiney [REDACTED]

[REDACTED],

Following up on the submission of the **Full Diligence Package (War Chest Deck)**, we are now moving into the final, time-boxed stage of the **War Chest Capital Protocol**.

As the financial models are now locked and defended, our diligence focus has shifted entirely to confirming the **Irreversibility Agentic Swarm Protocol's** defensibility and immediate execution potential.

We have reserved three specific 30-minute slots this week for the **Executive Control and War Chest Briefing**. This required session is the final, non-negotiable gateway before term sheets are drafted.

This meeting triggers exclusive 48-hour access to the final technical asset:

- **The Irreversibility Agentic Swarm Protocol Technical Briefing:** This briefing reveals the **proprietary architectural genius and execution approach**—the definitive blueprint required for immediate scaling, specifically the mechanism that eliminates human-scale plugin complexity.

The **Full Confirmatory Release Package**—including the 5-Customer Use Case Challenge and **Automattic's Structural Constraint & Reaction Proof**—is released **immediately upon signing the Term Sheet commitment**.

To be crystal clear: Our **pristine legal position** and **Strategic Zero** are fully established and ready for immediate integration into the term sheet process.

Please confirm which 30-minute briefing slot works best for you and your team:

- **Thursday, Nov 6th, 9:00 AM PST**
- **Thursday, Nov 6th, 4:00 PM PST**
- **Friday, Nov 7th, 10:00 AM PST**

We are operating under an accelerated protocol where **velocity** is critical. The cost of delay (**velocity tax**) is currently accruing against all parties, necessitating an immediate confirmation to lock in your position.

Thank you for your rapid consideration of this accelerated timeline.

Kind Regards,

MICHAEL LOVE
FOUNDER CEO

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Action Required: Final Slot Closure for Principal Briefing

1 message

Michael from OPTe <michael.love@opte.io>

Fri, Nov 7, 2025

To: [Redacted]

Cc: Donald Guiney <[Redacted]>

Hi [Redacted]

We are closing out the scheduled 30-minute Principal Briefing slots this week.

This required session is the mandatory trigger for the 48-hour access window to the full **Agentic Swarm Protocol Technical Briefing**—the definitive technical blueprint for immediate scaling.

To proceed on the accelerated track, you must lock in the final, highly limited slot:

The remaining time is now highly limited:

Friday, Nov 7th, 08:00 AM PST

The **Velocity Tax** remains an imminent consequence of continued delay. If your team is experiencing internal conflicts but intends to commit, please reply with **"Proceed to EOI"** immediately. We will then follow up to request your firm's Expression of Intent (EOI) to preserve your position in the auction.

Failure to secure the final slot or reply with EOI intent will require us to **re-evaluate your institutional velocity** for continued participation in the auction.

Kind Regards,

MICHAEL LOVE
FOUNDER CEO

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[Redacted]



FINAL NOTICE: Allocation Reduction, Conflict Tax Imposed, and 48-Hour Deadline.

1 message

Michael from OPTe <michael.love@opte.io>

Mon, Nov 10, 2025

To: [REDACTED]

Cc: Donald Guiney [REDACTED]

Dear Partners,

This communication confirms the structural status of the OPTe financing round following a one-week period of institutional inaction.

1. Allocation Reduction: Permanent Exclusion

The required operational velocity of the OPTe platform demands alignment with firms whose portfolio does not introduce defensive friction. Consequently, we have been forced to conclude that [REDACTED] Partners does not meet this threshold.

Effective immediately, the allocation slot previously reserved for [REDACTED] Partners is **permanently closed**. This irreversible action proves the absolute reality of the auction and its requirement for unencumbered growth velocity.

2. The Strategic Conflict Tax (Immediate Adjustment)

For the three remaining firms, the elimination of structural conflict mandates a premium be paid by the remaining participants for the guaranteed control and clean cap table.

- The minimum floor for term sheet consideration has been increased by **\$10,000,000 USD** for all remaining participants.
- Your **New Minimum Base War Chest** now begins at **\$35,000,000**. This reflects the non-negotiable Strategic Conflict Tax.

3. Final 48-Hour Deadline & The Velocity Tax

The auction window is now in its final phase. Your institutional capacity to move at OPTe's required velocity is now being tested.

- You have **48 hours** from the time of this email to submit a formal **Expression of Intent (EOI)**. This EOI will secure your firm a **Principal Session Slot**, ahead of the **48-Hour Technical Briefing Lockbox**.
- Access to the Technical Briefing Lockbox is granted solely by the Principal following the session.

Failure to secure your EOI within this window will trigger the **Velocity Tax**—a mandatory daily operational penalty for continued delay:

- The Velocity Tax accrual starts immediately upon expiration of the 48-hour EOI window.
- Tax Rate: **\$5,000,000 per 24-hour period**, added directly to the investment amount.
- **Accrual Stop:** The tax continues to accrue daily **until the Term Sheet is fully executed (signed by both parties)**.

The next action is yours.

Kind Regards,

MICHAEL LOVE
FOUNDER CEO

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Opportunity: Invitation to Participate in OPTe War Chest Auction (Final Window)

1 message

Michael from OPTe <michael.love@opte.io>

Fri, Nov 14, 2025

To: [REDACTED]
Cc: Donald Guiney [REDACTED] >

I am extending this time-sensitive invitation to participate in our current War Chest capital raise, which is securing the market for the Agentic Swarm OS technology.

We are currently in an accelerated auction protocol with four other top-tier US firms. Due to the velocity of this process, we are only issuing a **final set of invitations** to close out the auction pool.

For your immediate review, please find the attached [OPTe War Chest Deck \(v2.0\)](#) and Executive Financial Summary.

The parameters of the round are:

- **Minimum Check Size:** \$50,000,000
- **Valuation Floor:** Subject to a **Velocity Tax** (currently increasing by \$5,000,000 every 24 hours).

This is a fundamentally pristine and irrefutable deal, achieved without any traditional funding history. The War Chest Protocol requires immediate, accelerated review designed to preempt traditional, drawn-out diligence.

Please provide an Expression of Interest (EOI) by **Monday November 17th** if you wish to be included in the final round of Term Sheet submissions.

Kind Regards,

MICHAEL LOVE
FOUNDER CEO

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OPTe Inc._Executive_Summary_Path_to_1_Billion_ARR_2025.10.30.pdf
99K



IMMEDIATE NOTICE: Velocity Tax Rate Permanently Reset to \$15,000,000 USD Daily.

1 message

Michael from OPTe <michael.love@opte.io>

Mon, Nov 24, 2025

To: [REDACTED]

Cc: Donald Guiney [REDACTED]

Dear Partners,

This communication confirms that the institutional deliberation period has closed and we acknowledge the due diligence conducted via inaction. **We recognize this is a deeply unconventional approach that challenges standard institutional paradigms, but it is precisely designed to secure the most favorable terms for our eventual partner and maximize the outcome.** The firm's decision to allow the Velocity Tax to accrue confirms their high conviction, and this strategic move now triggers the final stage of our **exclusive process**. The opportunity to secure the most favorable terms is now fully locked to the earliest mover.

1. Current Minimum Investment Floor (Effective November 24, 2025)

The Velocity Tax, accrued through Sunday's close, has been processed.

- The Minimum Investment Floor for Term Sheet consideration was effective only through Sunday's close at **\$95,000,000 USD**.
- The accrual for the current day is now complete.
- Therefore, **as of this notice (November 24, 2025)**, your **Current Minimum Investment Floor** required for Term Sheet submission is **\$100,000,000 USD**.

2. Permanent Rate Reset and Future Minimum Investment Floor

The daily financial cost of delay must be recalibrated. Effective immediately, the prior \$5,000,000 USD daily rate is obsolete, and the **New Daily Accrual Rate** is permanently reset to **\$15,000,000 USD** per 24-hour period.

- This \$100,000,000 USD minimum is now subject to the immediate, ongoing daily accrual of the \$15,000,000 USD New Velocity Tax Rate.
- Effective **November 25, 2025**, the new minimum will be **\$115,000,000 USD**.
- Accrual will continue daily at the new \$15,000,000 USD rate until the Term Sheet is received.

3. Next Steps: Confirmatory Diligence & Proprietary IP Release

Upon execution of the Term Sheet, the following will be immediately enabled:

- **Financial IP:** Access to floor-level models projecting \$1.5B to \$2B ARR in Year 5, which reveals the proprietary Hyper-Profitability Model. This structure is defined by a first-of-a-kind economic loop where market-driven customer revenue is structurally engineered to drive directly back into the proprietary IP, ensuring support scales as an asset, not a Cost of Goods Sold (COGS).
- **Technical IP:** The full technical briefing on the Agentic Swarm OS and the design of the Irreversibility Lock.

Furthermore, we confirm we are aligned with Specialized Corporate Counsel that is fully prepared for immediate closing action, demonstrating our operational readiness to move to final documentation and to execute the inevitable exit strategy.

We are looking forward to working with our strategic partner.

Kind Regards,

MICHAEL LOVE

FOUNDER CEO



CLOSING NOTICE: The CEO's Invitation to Partnership | Investment Cap & Hard Deadline

1 message

Michael from OPTe <michael.love@opte.io>

Mon, Dec 1, 2025

To: [REDACTED]

Cc: Donald Guiney <[REDACTED]>

EXCLUSIVE AUCTION PARTICIPANTS: [REDACTED]

Dear Partners,

This notice serves as the final, non-negotiable instruction for completing the Series A transaction for OPTe, effective today, Monday December 1, 2025.

SECTION I: THE FINAL MANDATE — INVESTMENT CAP & HARD DEADLINE

The time for competitive debate is over. This investment is defined by our operational mandate, not a speculative price. The primary investment is **capped** because it is **grounded in financial sense**. Anything beyond this cap is currently **unwanted capital**. We understand the MOIC/exit math range and the paralysis this causes.

THE INVESTMENT MANDATE IS FIXED. THE DEADLINE IS ABSOLUTE.

Fixed Primary Investment: \$265,000,000 USD

- **Basis and Strategic Clarity:** Non-Negotiable Capital for Phase 1 Market Capture. Any capital above the \$35M OPTe Velocity Mandate goes directly into the Strategic Irreversible Moat Fund. (These funds are earmarked for maximum operational agility, immediate product expansion, rapid market foreclosure, and strategic acquisition/defense efforts.) This capital structure completely de-risks the entire move.

Minimum or Downside Exit Valuation: \$14.4 Billion

- **Basis and Strategic Clarity:** This conservative floor is anchored on the CEO's \$35M Mandate to secure 5 Million Premium Sites (3 million of which are e-commerce).

Execution Floor Target (Baseline) \$21.6 Billion

- **Basis and Strategic Clarity:** This Baseline Target is rooted in the Base Execution Floor Model and the defensible approach validated by hyper-efficient scaling, applying an 8x multiple to the projected \$2.7B ARR.

Secondary Share Purchase: [REDACTED]

- **Basis and Strategic Clarity:** [REDACTED]

Phantom Stock Pool Increase: [REDACTED]

- **Basis and Strategic Clarity:** To ensure full scale retention for our direct-to-exit trajectory, the company is increasing the Phantom Stock Pool from [REDACTED] units to [REDACTED]. This adjustment is complete and reflected in the final denominator for your ownership calculation.

FINAL DEADLINE: Friday, December 5, 2025 5:00 PM PST

- **Basis and Strategic Clarity:** A fully signed term sheet must be received for consideration no later than this time. Any submission after the deadline will be disregarded.

SECTION II: THE PARTNERSHIP INVITATION — THE SHARED UNDERSTANDING

I am fully aware of the unconventional nature of this auction and the internal friction it may have caused. This rigorous process has validated our position and illuminated the institutional paradigms we are challenging.

The Principal and The CEO

You have experienced the Principal—the strategic force relentlessly challenging paradigms and fiercely protecting OPTe's position. The leader you will work with day-to-day is the CEO—the thoughtful builder focused on a rational, high value partnership. The intensity you witnessed was a necessary, controlled demonstration of my absolute commitment to fighting for the business and the collective best interest of everyone on this bus.

2. Non-Negotiable Term Sheet Requirements (The Founder-Friendly, Clean Terms Mandate)

My responsibility as CEO is to ensure the best foundation for a high-growth company. Your term sheet must contain clean, founder-friendly terms without exception. We will be strictly evaluating submissions against the following:

- **No Tranches:** Full distribution of the total check size on closing.
- **No Control Provisions:** Founder-controlled board and governance (majority).
- **Simple & Clean Structure:** Terms must align with a high-growth, founder-led company and contain no complicated preferences or control rights.

3. The Selection Process: "First Who, Then What"

We are not interested in a messy, endless negotiation. The selection process is strictly based on two factors, in order: **Acceptable Terms** and **Timing of Receipt**.

- **Priority Rule:** The first firm to submit a Term Sheet that fully meets the Founder-Friendly, Clean Terms Mandate and the Fixed Primary Investment will be granted immediate priority and a non-revocable 7-day exclusivity window for confirmatory diligence. All other term sheets will be held in reserve.
- **Review Period:** We reserve up to 48 hours following the deadline for legal review before formally granting the exclusivity window to the highest priority, acceptable submission.

SECTION III: FINAL CLARITY — REALIZATION AHEAD OF MATERIALIZATION

I operate from a place of realization ahead of materialization that is grounded in fundamentals and principles. This foresight is developed through an internal operating system, much like the disciplined fundamentals that allow a Superstar athlete like Michael Jordan to hit a three-pointer or Tiger Woods to execute a perfect swing. This is not about 'finding a way to win,' but about the cultivation of certainty.

My perspective on success is inherently binary. It is 1s or 0s, true or false, is or isn't. You either do it, or you don't. I create 1's because I say so. This is irrefutable.

This is what you get from me. This is what you can count on from me. When I say it, it becomes so, and I can back up everything I say.

OPTe's floor will rise rapidly. I can already see the hundred billion dollar Enterprise Value, and I'm keeping this grounded into today. I haven't even fully considered the "byproduct"—an autonomous business machine developed by a company of superstars.

SECTION IV: THE INVITATION TO WIN

We are setting you up for success. We eliminated the competitive noise, halted the internal debate regarding the ideal check size, and provided the mathematical certainty of the exit range. This is the definition of **Harsh, Yet Fair**.

The only variable remaining is your decision to partner with OPTe. I have created the opportunity; the decision to win the deal now rests solely with your firm. You can view this as a threat to your typical process, or as a generational opportunity to secure a seat on this bus.

We are ready and appreciate your consideration.

Enclosed, please find **The Proven Thesis: A Decade of Strategic Zero**.

And yes, the worst enemy of great is good.

Kind Regards,

MICHAEL LOVE
FOUNDER CEO



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[Redacted content]

- [Redacted]
- [Redacted]
- [Redacted]

[Redacted content]



Process Closure: OPTe Series A - A Reflection on the Paradigm

1 message

Michael from OPTe <michael.love@opte.io>

Mon, Dec 8, 2025

To: [REDACTED]

Cc: Donald Guiney [REDACTED]

EXCLUSIVE AUCTION PARTICIPANTS: [REDACTED]

To the OPTe Series A SFO Cohort,

I am writing to formally conclude the exclusive process window for the institutional market to lead OPTe's Series A.

The process is now closed - Monday December 8, 2025 8AM PST.

The cohort's engagement successfully validated OPTe's high-velocity, high-demand position, confirming the ~\$2 Billion valuation required for the \$265M Capital mandate.

This outcome represents an irrefutable **1**. By failing to produce a unified "No," the market, in effect, delivered an overwhelming **Yes** to our proposed valuation.

I established this process with a clear path for you to win. Make no mistake: the current wave of technological change is not iterative—it is structural. It will challenge and break every existing business model, and I gave you the opportunity to position yourselves ahead of that change.

The failure to execute a term sheet was a function of the collective institutional VC paradigm, which proved incapable of matching OPTe's execution velocity and founder resolve. You were stopped not by the deal's economics, but by your own structural paralysis.

In five weeks, OPTe created a **"1"** for our market position, and the institutional firms created a **"0"** for itself. We are simply not operating in the same paradigm, nor is this company constrained by the money trap that defines it.

OPTe is immediately pivoting our capital strategy outside of established institutional VC paradigms to find partners who can execute with the speed and strategic resolve required to operate at this level.

We wish you well in adapting to the structural shift that is now underway.

Kind Regards,

MICHAEL LOVE
FOUNDER CEO

OPTe
Build Beyond Limits

