



[REDACTED] Referred] OPTe: \$25M War Chest Ready - First Look Diligence Package

3 messages

Michael from OPTe <michael.love@opte.io>

Fri, Oct 31, 2025 [REDACTED]

To: "[REDACTED]"

Dear Mr. [REDACTED]

I hope this message finds you well. I'm writing to you directly and privately as a close friend of [REDACTED]

I was recently speaking with [REDACTED] about his family and friends investment, and the conversation naturally circled back to 2017. He reminded me that he had forwarded you my original Investor Memorandum via [REDACTED]

I deeply appreciated you looking at it then. While I may not have understood the distinction between Angel investing and your role at [REDACTED] LP at the time, I certainly do now.

**The Thesis is Now Validated & Exceeded**

I wanted to give you this update: We successfully completed the seed phase *without* taking millions in capital. Every element of that 2017 thesis has since been **validated, proven, and de-risked**. This structural advantage is now focused on disrupting and evolving the **multi-billion dollar WordPress ecosystem**. We are now in a commanding position with a uniquely defensible architecture (**Agentic Swarm OS**, Multi-site, Web3 moat).

We are now executing an **Accelerated Protocol** to close a **\$25M War Chest** to secure market irreversibility.

**First Look Consideration**

The urgency of this opportunity is exceptional. We recently revisited the opportunity with a major VC (Singapore) who **passed in 2017**, and their internal diligence structure is currently failing the **velocity test** required for a quick move at this scale.

Before we launch this highly confidential round to our full legal network (scheduled for **Tuesday morning**), I am extending **you a first look** at our **Full War Chest Diligence Package**. This package includes the foundational **Investor Deck**, the **Executive Summary**, and the **Capital Efficiency Brief (Use of Funds)**, and is organized for rapid, in-depth structural diligence.

We are ready to immediately commence **structural diligence** for an accelerated close. Given your unique position and network, we would value your perspective and partnership.

**The Ask:** Can you or one of your General Partners/investment colleagues move with us, or would you be willing to refer us to the right partner who can match this velocity?

Thank you for your time. I hope we can connect quickly.

Kind Regards,

**MICHAEL LOVE**  
FOUNDER CEO

**OPTe**  
Build Beyond Limits



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[REDACTED] Referred] OPTe: \$25M War Chest Ready - First Look Diligence Package

Michael from OPTe <michael.love@opte.io>

Sat, Nov 1, 2025 [REDACTED]

To: "[REDACTED]"

Cc: Donald Guiney <[REDACTED]>

[REDACTED]

I wanted to reach out directly with a critical update.

I extended you the courtesy of a strategic head start, but due to irresistible market alignment and velocity, we accelerated the **\$25M War Chest** auction and deployed the deck to four other key partners **yesterday**.

As you'll see from the deck, the deal is pristine: 10 years of bypassed institutional capital means this is the cleanest, final equity step between our current position and the **\$12B+ liquidity event**. The condition is audit-ready from day one.

You passed in 2017 on the early entry—I'm extending this personal courtesy to ensure you don't miss the exit.

We entered the competitive diligence window today. If you wish to engage, please confirm your intent to review and staff this **before the end of the day**. This is the final window before the process moves into a fully competitive, closed auction.

Kind Regards,

**MICHAEL LOVE**

FOUNDER CEO

**OPTe**  
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## [OPTe] Conclusion of Institutional Review: Proof of the Strategic Zero & Exclusive Opportunity

1 message

Michael from OPTe <michael.love@opte.io>

Wed, Dec 10, 2025

To: [REDACTED]

Cc: Donald Guiney [REDACTED]

Dear [REDACTED]

I hope this message finds you well.

Following up on my previous communication, I confirm that the seven-week institutional investment review process for OPTe concluded Monday December 8th / 8am PST.

The institutional review process was strategically designed for two outcomes: either securing the **win-win term sheet**, or, failing that, leveraging the institutional cohort's paralysis to **irrefutably validate the valuation floor**. The cohort's engagement, marked by their gold-plated silence and inability to execute a term sheet, successfully confirmed OPTe's high-velocity, high-demand position.

They are structurally incapable of matching OPTe's velocity and requirements for a single-step close. Crucially, their paralysis also served to **irrefutably underwrite and validate the \$1.735 Billion Pre-Money Valuation currently being offered**. In effect, I forced the market to prove the price for me.

Attached is the confidential briefing, which includes the full correspondence trail and the Pivot Briefing (which details the specific terms).

[REDACTED] you know my long-term strategic execution capabilities, and you were privy to the original 2017 Investor Memorandum. We are now at a critical juncture.

**My operational conclusion is that my seven-week strategic execution (forcing the entire market into an irreversible Checkmate) is 100% sound and establishes OPTe's position as a command asset.**

I would be grateful for your honest assessment of this conclusion. I am providing you with a 48-hour exclusive first look as OPTe fully pivots our capital strategy to engage the family office and solo GP ecosystem.

Attached *OPTe\_Inc\_[REDACTED]\_2025.12.10.zip* for your immediate consideration:

1. OPTe\_Inc\_Executive\_Deal\_Summary\_[REDACTED]\_2025.12.10
2. OPTe\_Inc\_Market\_Validated\_Investment\_Briefing\_2025.12.10
3. OPTe\_Inc\_Use\_of\_Funds\_265M\_Strategic\_Mandate\_2025.12.10
4. OPTe\_Inc\_Founder\_Proven Thesis-A Decade of Strategic Zero
5. OPTe\_Inc\_Cap\_Table\_Summary\_2025.12.10

[Accelerated Diligence Deck]

[Auction Correspondence]

I look forward to hearing from you.

**Kind Regards,**

**MICHAEL LOVE**  
FOUNDER CEO



## Follow Up on OPTe Execution Timeline

1 message

Michael from OPTe <michael.love@opte.io>

Mon, Dec 15, 2025

To: "[REDACTED]"

Cc: Donald Guiney <[REDACTED]>

Dear [REDACTED]

The 48-hour exclusive window we established for the term sheet has now closed.

We were prepared to execute immediately upon receipt, and we are now moving into our scheduled follow-up with the Family House / Solo GP network. The market has already confirmed the velocity of this deal.

To secure exclusivity, the executed term sheet must be delivered by end of day: **5PM PST Monday December 15th 2025.**

Upon our review and acceptance of the terms, we will grant exclusivity and schedule the release of the Confirmatory Diligence package within 24 hours.

This engagement is about establishing a committed, principal partnership. We have built the vehicle. We are now ready to commit to the partner who steps up decisively.

We appreciate your consideration.

**Kind Regards,**

**MICHAEL LOVE**  
FOUNDER CEO

**OPTe**  
**Build Beyond Limits**



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[REDACTED]



## Momentum / The 99-Yard Line

1 message

Michael from OPTe <michael.love@opte.io>

Wed, Dec 24, 2025

To: "[REDACTED]"

Cc: Donald Guiney [REDACTED]

[REDACTED]

It's December 23rd, and as I look at the landscape, I want to start by saying thank you. We've seen the market reaction to what we are building, and your actions have clearly moved our position forward.

Because of that momentum, I recognize you might need a little more support from me. I suspect you are at the finish line with a "yes, but," specifically regarding control provisions. If that is the hurdle, let me help you clear it.

My requirement for this structure isn't about personal control; it is about protecting the structural foundation of this business's mandate. As a student of the *Good to Great* framework, I view my responsibility through the lens of a Level 5 leader—my drive is not for myself, but for the enterprise and its stakeholders. I am a Principal first. My highest priority is protecting the integrity of our execution and guarding the interests of our capital partners.

I am the one who stops the "undisciplined pursuit of more." I am the one who protects our capital from reckless expenditures and poorly executed acquisitions. My focus is to ensure this asset is shielded from the kind of institutional friction that slows down a winning strategy. This structure is the mechanism that allows me to do that effectively for all of us.

I am a rational actor, and we are at the one-yard line. We value progress over perfection. If you are wrestling with specific provisions, don't let them stall our momentum. Put them in the term sheet and send it over. We will review them with the seriousness and professionalism they deserve, and I am confident we can find the middle ground that protects the partners without compromising our ability to execute.

Let's get this done.

**Kind Regards,**

**MICHAEL LOVE**

FOUNDER CEO



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[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]



## Update: Cap Table Hygiene and Primary Capital Positioning

1 message

Michael from OPTe <michael.love@opte.io>

Fri, Jan 2, 2026

To: [REDACTED]  
Cc: Donald Guiney [REDACTED] >

[REDACTED]

The recent market reaction and velocity confirm our last update was well-received, thank you.

Operating from a realization of where this company is headed, I have identified a final friction point regarding the secondary allocation and legacy positions. To maintain strict cap table hygiene and fulfill my fiduciary duty to our forward-facing partners, I am proactively re-architecting the structure:

### Strategic Pivot on Secondary

Don has been the foundational shield of OPTe since 2017. However, as we move into the 'Agentic' Era and optimize the cap table for the IPO run, I am removing the original \$ [REDACTED] **secondary purchase requirement** for the legacy founding executive. This entire allocation is being redirected into the **Primary Investment**, [REDACTED]

Within that allocation, we are establishing a [REDACTED] **Strategic Legacy Buyout Fund**. By pivoting these funds, we are surgically retiring all legacy interests. This ensures that the cap table and balance sheet are 100% clean upon your entry:

- **Legacy Retirements:** We are using the redirected funds to retire the [REDACTED] shares held by Don and the [REDACTED]-share obligation/promissory note associated with [REDACTED].
- **Share Unissued/Cancellation:** [REDACTED] will not be issued.
- **Clean Slate:** All third-party common equity, promissory notes, and legacy obligations are being eliminated as a condition of closing.

### Michael Love, Founder Secondary

As part of this transaction, the Investor group will purchase [REDACTED] of Michael Love's existing shares:

- **Founder Secondary:** [REDACTED] (at the \$26.50 PPS deal metric).

### Deal Metrics Summary

We are holding the North Star price per share at **\$26.50**, which aligns with our \$1.735B market-validated pre-money valuation. To simplify the cap table, we have moved the legacy buyouts into the Primary investment.

Here are the definitive metrics for the term sheet:

- **Pre-Money Valuation:** \$1,735,750,000
- **Price Per Share (PPS):** \$26.50
- **Total Investment:** \$326,000,000
  - **Primary Investment:** [REDACTED]
  - **Secondary Purchase:** [REDACTED]
- **Investor Post-Money F/D Ownership:** 16.71%



## OPTe momentum update

1 message

Michael from OPTe <michael.love@opte.io>

Wed, Jan 14, 2026

To: "[REDACTED]"

Cc: Donald Guiney [REDACTED]

[REDACTED]

I wanted to provide a brief update on our operational velocity. As we approach the mid-point of January, my focus is ensuring the OPTe transition stays on schedule for Q1.

While the capital alignment is being finalized, I have moved forward with pre-closing recruitment to ensure no momentum is lost. OPTe's "Talent Magnet" effect continues to prove out in real-time. In the last 10 days, we have successfully identified and soft-locked 4 of 7 AI Tiger Team engineers.

**Operational Roadmap:** My intention is to keep our trajectory aggressive. Once the capital is deployed, we move immediately into full-scale onboarding and deployment.

**The Takeaway:** I designed this business for a partner who recognizes that this move is structural, not iterative. It is the start of Epic #2, which requires a committed capital partner to be installed. I have prioritized operational readiness ahead of closing mechanics. The momentum is established and we are positioned for a rapid closure with the partner ready to move at the speed of OPTe.

Kind Regards,

**MICHAEL LOVE**  
FOUNDER CEO

**OPTe**  
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